APPENDIX B

```
Pseudo Code Algorithm - Identify Variables As Categorical Or Continuous
If (fieldtype = Boolean) then vartype = categorical
If (fieldtype = float) then vartype = continuous
If (fieldtype = text and C > Xmax) then variable is dropped
If (fieldtype = text and C \le Xmax) then vartype = categorical
If ((fieldtype = integer or long integer) and C \le Cmax) then vartype = categorical
If ((fieldtype = integer or long integer) and C > Cmax) then
       If (Pearson's r > Rmin) then
               // Correlation between the target and this predictor
               vartype = continuous
       Else
               For each category c
                      If (N_c < Nmin) then
                             Recode record as missing
                             //Note that this actually creates a new variable
               End For
               Recalculate C
               If (C = 0) then
                      vartype = continuous
                      Quit
               Else If (0 < C \le Cmax) then
                      vartype = categorical
                      Quit
               Else (C > Cmax)
                      Sort bins in ascending order on those unique values
                      Do until (MAX(p-value) < Tmin or C <= Cmax)
                             For each adjacent pair of bins A and B
                                     Construct the associated target subsets T_A and T_B
                                     Perform T-test on T_A and T_B and calculate the
                                     corresponding p-value
                             End For
                             Find MAX(p-value)
                             // Note that MAX(p-value) = the maximum p-value across
                             all //adjacent pairs of bins
                             If (MAX(p-value) \ge Tmin) then
                                     Combine corresponding bins A and B.
                                     C = C-1
                      End Do
                      Recalculate C
                      If C \leq Cmax then
                             vartype = categorical
                      Else
                             vartype = continuous
```

// Note that in this case we use the original variable both to //build and deploy the model — undo possible collapses.

End All

where:

C = the count of the number of unique values ('bins') within a variable, exclusive of missing values;

 N_c = the count of the number of records in the Cth bin;

Records = the count of the number of records;

Target = A continuous variable;

Xmax = the upper bound on the number of categories permitted for a text-valued categorical variable. The default value is 25;

Cmax = the upper bound on the number of categories permitted for an integer-valued categorical variable. The default value is 10;

Nmin = the minimum number of observations within a category. The default value is 5;

Rmin = the minimum level of Pearson's r for a continuous variable to be considered a "strong predictor." The default value is 0.5;

Tmin = the cutoff significance level from the T-test to collapse adjacent cells. The default value is 0.05.

It is understood that the default values given above are exemplary only and may be adjusted in order to modify the criteria for identifying categorical variables.

Methods of performing T-test and p-value calculations are well known in the art. Given two data sets A and B, the standard error of the difference of the means can be estimated by the following formula:

$$S_D = \sqrt{\frac{\sum_{A} (x_i - \bar{x}_A)^2 + \sum_{B} (x_i - \bar{x}_B)^2}{size(A) + size(B) - 2} + \left(\frac{1}{size(A)} + \frac{1}{size(B)}\right)}$$

where t is computed by

$$t = \frac{\bar{x}_A - \bar{x}_B}{S_D}$$

Finally, the significance of the t (p-value) for a distribution with size(A) + size(B)-2 degree freedom is evaluated by the incomplete beta function